

# Maintain a constant state of compliance, while supporting innovation

New regulations, fierce competition, and growing demand for price reductions and transparency require quick responses to market and industry changes, but resource constraints can prevent you from upgrading your technology on a timely basis. Not anymore. Model N SaaS gives you all the functionality of the Model N revenue management platform available today, plus the capability to rapidly capitalize on new functionality and solutions through frequent updates.

## Stay focused on what matters most

With Model N SaaS, you no longer have to worry about maintaining your revenue management platform or guarding against technology obsolescence. By keeping your revenue management platform up-to-date with industry-leading functionality, you can support business innovation and reduce the risk of regulatory noncompliance. And this is perhaps even more important than ever, as recent research indicates that 60% of life sciences executives are concerned about new healthcare policies and their potential impact on future revenue.<sup>1</sup>

Model N makes significant investments in product innovation to adhere to new regulations and offer new features to help customers reduce revenue loss, streamline processes, effectively manage rebates and payments, and improve compliance.

Additionally, Model N SaaS reduces technology and business risk by ensuring you always have the most current technology stack, the latest security, and high-performing application availability.

- Avoid security vulnerabilities.
- Minimize downtime caused by system failures.
- Allow IT to focus on priority tasks, instead of hands-on maintenance.
- Eliminate end-of-life fees.

## Benefits of Model N SaaS

- Better business agility
- Improved compliance
- Accelerated time to value
- Less business disruption caused by large upgrades and customization

## Why you need Model N SaaS

- Enable your IT and other teams to focus on strategically supporting the business.
- Consume regulatory release packs without significant business disruption – and do it on your schedule.
- Eliminate the need for large or custom implementations that can be expensive and time-consuming.
- Mitigate implementation risk by letting Model N handle all the system integration (SIT) and user acceptance testing (UAT).
- Safeguard your company against noncompliance and resulting fines and reputational damage.

<sup>1</sup> Model N 2021 State of Revenue Report

### About Model N SaaS

Used by nearly

**50%** of all Model N **life sciences customers**

Used by

**100%** of **new customers** since 2017

**80%** of Model N's product development is **dedicated to cloud innovation**

**70%** of Model N customers **run applications in our cloud**



**Robust security** and SOC 1 and SOC 2 compliance



**Powered by AWS**

**99.95%** **availability and uptime** (99.8% committed service-level agreement)

**2B** transactions

**\$30B** in chargebacks, rebates, and fees processed for life sciences companies annually

*A leading medtech provider acquired and integrated a business unit in less than five months leveraging Model N SaaS.*



Are you ready to focus your business and IT resources on driving innovation, solving challenges, and growing top-line revenue? Make the move to Model N SaaS.

**Contact your Model N account manager today.**